

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2001

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2001 calendar year, or tax year beginning July 1, 2001, and ending June 30, 2002

- B** Check if applicable:
- Address change
 - Name change
 - Initial return
 - Final return
 - Amended return
 - Application pending

C Name of organization
Global Impact (formerly International Service Agencies)

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
66 Canal Center Plaza 310

City or town, state or country, and ZIP + 4
Alexandria, VA 22314

D Employer identification number
52 1273585

E Telephone number
(703) 548-2200

F Accounting method: Cash Accrual
 Other (specify) ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

- H and I are not applicable to section 527 organizations.**
- H(a)** Is this a group return for affiliates? Yes No
- H(b)** If "Yes," enter number of affiliates ▶
- H(c)** Are all affiliates included? Yes No
(If "No," attach a list. See instructions.)
- H(d)** Is this a separate return filed by an organization covered by a group ruling? Yes No
- I** Enter 4-digit GEN ▶

G Web site: ▶ www.charity.org

J Organization type (check only one) ▶ 501(c) (**3**) ◀ (insert no.) 4947(a)(1) or 527

K Check here if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. **Some states require a complete return.**

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **15,442,865**

M Check if the organization is **not** required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Specific Instructions on page 16.)

Revenue	1 Contributions, gifts, grants, and similar amounts received:				
	a Direct public support	1a	230,369		
	b Indirect public support	1b	14,832,318		
	c Government contributions (grants)	1c	0		
	d Total (add lines 1a through 1c) (cash \$ 15,050,308 noncash \$ 12,379)	1d			15,062,687
	2 Program service revenue including government fees and contracts (from Part VII, line 93)	2			0
	3 Membership dues and assessments	3			0
	4 Interest on savings and temporary cash investments	4			59,559
	5 Dividends and interest from securities	5			
	6a Gross rents	6a	40,460		
	b Less: rental expenses	6b	39,663		
	c Net rental income or (loss) (subtract line 6b from line 6a)	6c			797
7 Other investment income (describe ▶)	7			0	
8a Gross amount from sales of assets other than inventory	(A) Securities	8a			
	(B) Other	8b			
	Less: cost or other basis and sales expenses	8c			
	d Net gain or (loss) (combine line 8c, columns (A) and (B))	8d			0
9 Special events and activities (attach schedule)	a Gross revenue (not including \$ _____ of contributions reported on line 1a)	9a			
	b Less: direct expenses other than fundraising expenses	9b			
	c Net income or (loss) from special events (subtract line 9b from line 9a)	9c			0
10a Gross sales of inventory, less returns and allowances		10a			
	b Less: cost of goods sold	10b			
	c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c			
11 Other revenue (from Part VII, line 103)	11			280,159	
12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12			15,403,202	
Expenses	13 Program services (from line 44, column (B))	13			13,587,612
	14 Management and general (from line 44, column (C))	14			1,146,325
	15 Fundraising (from line 44, column (D))	15			728,602,
	16 Payments to affiliates (attach schedule)	16			
	17 Total expenses (add lines 16 and 44, column (A))	17			15,462,539
Net Assets	18 Excess or (deficit) for the year (subtract line 17 from line 12)	18			(59,337)
	19 Net assets or fund balances at beginning of year (from line 73, column (A))	19			1,385,022
	20 Other changes in net assets or fund balances (attach explanation)	20			(16,209)
	21 Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21			1,309,476

Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See Specific Instructions on page 21.)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) (cash \$ 12,243,093 noncash \$ _____)	12,243,093	12,243,093		
23	Specific assistance to individuals (attach schedule)				
24	Benefits paid to or for members (attach schedule)				
25	Compensation of officers, directors, etc.	569,638	235,077	173,501	161,060
26	Other salaries and wages	864,753	326,330	310,319	228,104
27	Pension plan contributions	481,102	161,980	163,575	155,547
28	Other employee benefits	145,738	36,314	77,133	32,291
29	Payroll taxes	117,598	45,863	39,983	31,752
30	Professional fundraising fees				
31	Accounting fees	19,872		19,872	
32	Legal fees	20,854	78	20,776	
33	Supplies	102,848	19,102	75,779	7,967
34	Telephone	42,851	23,734	11,524	7,593
35	Postage and shipping	22,483	20,023	1,813	647
36	Occupancy	149,422	98,382	33,605	17,435
37	Equipment rental and maintenance	21,758	6,564	15,154	40
38	Printing and publications	59,655	55,708	3,594	353
39	Travel	123,206	80,347	28,175	14,684
40	Conferences, conventions, and meetings	72,364	13,092	44,661	14,611
41	Interest				
42	Depreciation, depletion, etc. (attach schedule)	49,284		49,284	
43	Other expenses not covered above (itemize): a Consul	111,281	46,012	41,809	23,460
b	Campaign expenses	208,971	175,913	0	33,058
c	Insurance	15,074		15,074	
d	Miscellaneous	20,694		20,694	
e					
44	Total functional expenses (add lines 22 through 43). <i>Organizations completing columns (B)-(D), carry these totals to lines 13-15 .</i>	15,462,539	13,587,612	1,146,325	728,602

Joint Costs. Check if you are following SOP 98-2.
 Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ _____; (ii) the amount allocated to Program services \$ _____; (iii) the amount allocated to Management and general \$ _____; and (iv) the amount allocated to Fundraising \$ _____

Part III Statement of Program Service Accomplishments (See Specific Instructions on page 24.)

What is the organization's primary exempt purpose? ▶	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
a See Statement 1	
(Grants and allocations \$ 12,243,093)	13,587,612
b	
(Grants and allocations \$)	
c	
(Grants and allocations \$)	
d	
(Grants and allocations \$)	
e Other program services (attach schedule) (Grants and allocations \$)	
f Total of Program Service Expenses (should equal line 44, column (B), Program services) ▶	13,587,612

Part IV Balance Sheets (See Specific Instructions on page 24.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.		(A) Beginning of year		(B) End of year
Assets	45 Cash- non-interest-bearing	200	45	200
	46 Savings and temporary cash investments	2,462,017	46	1,727,692
	47a Accounts receivable	47a 249,597		
	b Less: allowance for doubtful accounts	47b	69,776	47c 249,597
	48a Pledges receivable	48a 11,531,797		
	b Less: allowance for doubtful accounts	48b 999,890	9,761,765	48c 10,531,907
	49 Grants receivable		0	49 8,000
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		0	50 0
	51a Other notes and loans receivable (attach schedule).	51a		
	b Less: allowance for doubtful accounts	51b	0	51c 0
	52 Inventories for sale or use		0	52 0
	53 Prepaid expenses and deferred charges		78,716	53 151,855
	54 Investments- securities (attach schedule).	<input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	447,679	54 726,768
	55a Investments- land, buildings, and equipment: basis	55a		
	b Less: accumulated depreciation (attach schedule).	55b	0	55c 0
56 Investments- other (attach schedule)		0	56 0	
57a Land, buildings, and equipment: basis	57a 272,632			
b Less: accumulated depreciation (attach schedule).	57b 194,516	103,117	57c 78,116	
58 Other assets (describe See Statement 8)		130,069	58 1,243,197	
59 Total assets (add lines 45 through 58) (must equal line 74)		13,053,339	59 14,717,332	
Liabilities	60 Accounts payable and accrued expenses	338,353	60	535,283
	61 Grants payable	0	61	0
	62 Deferred revenue	71,985	62	84,427
	63 Loans from officers, directors, trustees, and key employees (attach schedule).		0	63 0
	64a Tax-exempt bond liabilities (attach schedule)		0	64a 0
	b Mortgages and other notes payable (attach schedule)		0	64b 976,803
	65 Other liabilities (describe See Statement 9)		11,257,979	65 11,811,343
66 Total liabilities (add lines 60 through 65)		11,668,317	66 13,407,856	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted.	1,385,022	67	1,183,893
	68 Temporarily restricted	0	68	125,583
	69 Permanently restricted	0	69	0
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 OR lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21).		1,385,022	73 1,309,476
	74 Total liabilities and net assets / fund balances (add lines 66 and 73)		13,053,339	74 14,717,332

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Part VI Other Information (See Specific Instructions on page 27.)

		Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity		<input checked="" type="checkbox"/>
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.	<input checked="" type="checkbox"/>	
78a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		<input checked="" type="checkbox"/>
78b	b If "Yes," has it filed a tax return on Form 990-T for this year?		<input checked="" type="checkbox"/>
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement		<input checked="" type="checkbox"/>
80a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		<input checked="" type="checkbox"/>
80a	b If "Yes," enter the name of the organization ▶ _____ _____ and check whether it is <input type="checkbox"/> exempt OR <input type="checkbox"/> nonexempt.		
81a	Enter direct or indirect political expenditures. See line 81 instructions 81a		
81b	b Did the organization file Form 1120-POL for this year?		<input checked="" type="checkbox"/>
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	<input checked="" type="checkbox"/>	
82a	b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b 3,000		
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	<input checked="" type="checkbox"/>	
83b	b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	<input checked="" type="checkbox"/>	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?		<input checked="" type="checkbox"/>
84a	b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
85a	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?		
85b	b Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
85c	c Dues, assessments, and similar amounts from members 85c		
85d	d Section 162(e) lobbying and political expenditures 85d		
85e	e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e		
85f	f Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f		
85g	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? 85g		
85h	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? 85h		
86a	501(c)(7) orgs. Enter: a Initiation fees and capital contributions included on line 12 86a		
86b	b Gross receipts, included on line 12, for public use of club facilities 86b		
87a	501(c)(12) orgs. Enter: a Gross income from members or shareholders 87a		
87b	b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX 88		<input checked="" type="checkbox"/>
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ <u>0</u> ; section 4912 ▶ <u>0</u> ; section 4955 ▶ <u>0</u>		
89b	b 501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction. 89b		<input checked="" type="checkbox"/>
	c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958. ▶ <u>0</u>		
	d Enter: Amount of tax on line 89c, above, reimbursed by the organization. ▶ <u>0</u>		
90a	List the states with which a copy of this return is filed ▶ See Statement 13		
90b	b Number of employees employed in the pay period that includes March 12, 2001 (See instructions.) 90b 30		
91	The books are in care of ▶ Stephanie Murphy Telephone no. ▶ (703) 548-2200 Located at ▶ 66 Canal Center Plaza, Suite 310 Alexandria, VA ZIP + 4 ▶ 22314		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 —Check here ▶ <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 92		

Part VII Analysis of Income-Producing Activities (See Specific Instructions on page 32.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a _____					
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	59,559	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property			16	797	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a State Reg/Donor Ack			03	91,461	
b PCFO Reimbursement					95,000
c Cost Share reimbursement					93,698
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))				151,817	188,698
105 Total (add line 104, columns (B), (D), and (E)).					340,515

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See Specific Instructions on page 32.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
103b	Reimbursement of costs for expenses incurred in conjunction with acting as Principal Combined Fundraising Organization for the Combined Federal Campaign-Overseas and raising funds for stated campaign.
103c	Reimbursement from member agencies for a portion of the campaign advertising conducted by Global Impact.

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See Specific Instructions on page 33.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See Specific Instructions on page 33.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No
 - (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No
- Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here

Signature of officer: **Stephanie Murphy, Vice President of Operations** Date: _____

Type or print name and title.

Paid Preparer's Use Only

Preparer's signature: _____ Date: _____ Check if self-employed:

Firm's name (or yours if self-employed), address, and ZIP + 4: _____ Preparer's SSN or PTIN (See Gen. Inst. W): _____

EIN: _____ Phone no.: () _____

